

**BNSF RAILWAY COMPANY Consolidated Financial Statements for the period ended March 31, 2023** 

## BNSF RAILWAY COMPANY and SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In millions) (Unaudited)

		Three Months Ended March 31,					
	2023		2022				
Revenues	\$ 5,888	<b>3</b> \$	5,777				
Operating expenses:		_					
Compensation and benefits	1,313	\$	1,224				
Fuel	964	ł	861				
Depreciation and amortization	643	;	624				
Purchased services	523	;	508				
Equipment rents	169	)	179				
Materials and other	415	;	337				
Total operating expenses	4,027	,	3,733				
Operating income	1,86	i —	2,044				
Interest expense	2	2	5				
Interest income, related parties	(32)	l)	(117)				
Other (income) expense, net	(32	2)	(24)				
Income before income taxes	2,212	2	2,180				
Income tax expense	538	3	527				
Net income	\$ 1,674	1 \$	1,653				

## BNSF RAILWAY COMPANY and SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions) (Unaudited)

	Three Months Ended March 31,			
		2023		2022
Net income	\$	1,674	\$	1,653
Other comprehensive income:				
Change in pension and retiree health and welfare benefits, net of tax		(6)		1
Change in accumulated other comprehensive income (loss) of equity method investees		(1)		4
Other comprehensive income (loss), net of tax		(7)		5
Total comprehensive income	\$	1,667	\$	1,658

## BNSF RAILWAY COMPANY and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In millions) (Unaudited)

	Μ	larch 31, 2023	December 3 2022	
Assets				
Current assets:				
Cash and cash equivalents	\$	202	\$	547
Accounts receivable, net		2,158		1,809
Materials and supplies		934		952
Other current assets		238		188
Total current assets		3,532		3,496
Property and equipment, net of accumulated depreciation of \$18,262 and \$17,831, respectively		66,704		66,636
Goodwill		14,803		14,803
Operating lease right-of-use assets		1,214		1,205
Other assets		5,037		5,017
Total assets	\$	91,290	\$	91,157
Liabilities and Stockholder's Equity Current liabilities:				
Accounts payable and other current liabilities	\$	3,678	\$	4,488
Long-term debt and finance leases due within one year		54		56
Total current liabilities		3,732		4,544
Deferred income taxes		15,199		15,132
Operating lease liabilities		629		658
Long-term debt and finance leases		581		582
Casualty and environmental liabilities		421		428
Pension and retiree health and welfare liability		201		205
Other liabilities		1,081		1,082
Total liabilities		21,844		22,631
Commitments and contingencies (see Note 5)				
Stockholder's equity:				
Common stock, \$1 par value, 1,000 shares authorized; issued and outstanding and paid-in capital		42,920		42,920
Retained earnings		50,317		48,643
Intercompany notes receivable		(23,978)		(23,231)
Accumulated other comprehensive income (loss)		187		194
Total stockholder's equity		69,446		68,526
Total liabilities and stockholder's equity	\$	91,290	\$	91,157

## BNSF RAILWAY COMPANY and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

		Three Months Ended March 31,		
		2023		2022
Operating Activities				
Net income	\$	1,674	\$	1,653
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		643		624
Deferred income taxes		69		(123)
Other, net		(40)		(80)
Changes in current assets and liabilities:				
Accounts receivable, net		(349)		(189)
Materials and supplies		18		(116)
Other current assets		(51)		(33)
Accounts payable and other current liabilities		(728)		274
Net cash provided by operating activities		1,236		2,010
Investing Activities				
Capital expenditures excluding equipment		(679)		(598)
Acquisition of equipment		(16)		(18)
Purchases of investments and investments in time deposits		(15)		
Other, net		(119)		(64)
Net cash used in investing activities		(829)		(680)
Financing Activities				
Payments on long-term debt and finance leases		(5)		(201)
Net increase in intercompany notes receivable classified as equity		(747)		(1,240)
Net cash used in financing activities		(752)		(1,441)
Increase (decrease) in cash and cash equivalents		(345)		(111)
Cash and cash equivalents:				. ,
Beginning of period		547		513
End of period	\$	202	\$	402
Supplemental Cash Flow Information				
Interest paid, net of amounts capitalized	\$	(3)	¢	3
Capital investments accrued but not yet paid	5 \$	172	ֆ \$	141
Income taxes paid, net of refunds	5 \$	531	ծ \$	346
Non-cash asset financing	5 \$	551	ֆ \$	1

## BNSF RAILWAY COMPANY and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY (In millions) (Unaudited)

			Retained Earnings			Accumulated Other Comprehensive Income (Loss)		Total Stockholder's Equity	
Balance as of December 31, 2021	\$	42,920	\$	66,027	\$	(41,531)	\$ 353	\$	67,769
Change in intercompany notes receivable						(1,240)	_		(1,240)
Comprehensive income (loss), net of tax				1,653			5		1,658
Balance as of March 31, 2022	\$	42,920	\$	67,680	\$	(42,771)	\$ 358	\$	68,187

			Retained Earnings	Intercompany Notes Receivable		Accumulated Other Comprehensive Income (Loss)		Total Stockholder's Equity	
Balance as of December 31, 2022	\$	42,920	\$	48,643	\$	(23,231)	\$ 194	\$	68,526
Change in intercompany notes receivable		_		_		(747)	_		(747)
Comprehensive income (loss), net of tax		_		1,674		_	(7)		1,667
Balance as of March 31, 2023	\$	42,920	\$	50,317	\$	(23,978)	<b>\$</b> 187	\$	69,446

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### 1. Accounting Policies and Interim Results

The Consolidated Financial Statements should be read in conjunction with BNSF Railway Company's Consolidated Financial Statements for the year ended December 31, 2022, including the financial statements and notes thereto. The Consolidated Financial Statements include the accounts of BNSF Railway Company and its subsidiaries (collectively, BNSF Railway or Company), all of which are separate legal entities. BNSF Railway Company is a wholly-owned subsidiary of Burlington Northern Santa Fe, LLC (BNSF), and is the principal operating subsidiary of BNSF. All intercompany accounts and transactions have been eliminated.

On February 12, 2010, Berkshire Hathaway Inc., a Delaware corporation (Berkshire), acquired 100 percent of the outstanding shares of Burlington Northern Santa Fe Corporation common stock that it did not already own. The acquisition was completed through the merger of a Berkshire wholly-owned merger subsidiary and Burlington Northern Santa Fe Corporation with the surviving entity renamed Burlington Northern Santa Fe, LLC. Earnings per share data is not presented because BNSF Railway has only one holder of its common stock.

The results of operations for any interim period are not necessarily indicative of the results of operations to be expected for the entire year. In the opinion of management, the unaudited financial statements reflect all adjustments (consisting of only normal recurring adjustments, except as disclosed) necessary for the fair statement of BNSF Railway's consolidated financial position as of March 31, 2023, and the results of operations for the three months ended March 31, 2023 and 2022 in accordance with generally accepted accounting principles in the United States.

### 2. Revenue from Contracts with Customers

	Thr	Three Months Ended March 31,				
	2023	3	2022			
Consumer Products	\$	1,867 \$	2,084			
Agricultural Products		1,476	1,356			
Industrial Products		1,380	1,297			
Coal		1,029	889			
Total freight revenues		5,752	5,626			
Accessorial and other		136	151			

The Company disaggregates revenue from contracts with customers based on the characteristics of the services provided and the types of products transported (in millions):

Contract assets and liabilities are immaterial. Receivables from contracts with customers is a component of accounts receivable, net on the Consolidated Balance Sheets. As of both March 31, 2023 and December 31, 2022, \$1.1 billion represented net receivables from contracts with customers.

\$

5,888 \$

5,777

Remaining performance obligations primarily consist of in-transit freight revenues, which will be recognized in the next reporting period. As of March 31, 2023 and December 31, 2022, remaining performance obligations were \$307 million and \$292 million, respectively.

# 3. Accounts Receivable, Net

Total operating revenues

Accounts receivable, net consists of freight and other receivables, reduced by an allowance for credit losses which is based upon expected collectability. As of March 31, 2023 and December 31, 2022, \$32 million and \$31 million, respectively, of such allowances had been recorded.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) – (Continued)

### 4. Debt

## Fair Value of Debt Instruments

As of March 31, 2023 and December 31, 2022, the fair value of BNSF Railway's debt, excluding finance leases, was \$506 million and \$501 million, respectively, while the book value, which also excludes finance leases, was \$519 million and \$523 million, respectively. The fair value of BNSF Railway's debt is primarily based on market value price models using observable market-based data for the same or similar issues, or on the estimated rates that would be offered to BNSF Railway for debt of the same remaining maturities (Level 2 inputs).

## 5. Commitments and Contingencies

## <u>Personal Injury</u>

BNSF Railway's personal injury liability includes the cost of claims for employee work-related injuries, third-party claims, and asbestos claims. BNSF Railway records a liability for asserted and unasserted claims when the expected loss is both probable and reasonably estimable. Because of the uncertainty of the timing of future payments, the liability is undiscounted. Defense and processing costs, which are recorded on an as-reported basis, are not included in the recorded liability. Expense accruals and adjustments are classified as materials and other in the Consolidated Statements of Income.

Personal injury claims by BNSF Railway employees are subject to the provisions of the Federal Employers' Liability Act (FELA) rather than state workers' compensation laws. Resolution of these cases under FELA's fault-based system requires either a finding of fault by a jury or an out of court settlement. Third-party claims include claims by non-employees for compensatory damages and may, from time to time, include requests for punitive damages or treatment of the claim as a class action.

BNSF Railway estimates its personal injury liability claims and expense using standard actuarial methodologies based on the covered population, activity levels and trends in frequency, and the costs of covered injuries. The Company monitors actual experience against the forecasted number of claims to be received, the forecasted number of claims closing with payment, and expected claim payments and records adjustments as new events or changes in estimates develop.

The following table summarizes the activity in the Company's accrued obligations for personal injury claims (in millions):

	Three Months Ended March 31,				
	2023		2022		
Beginning balance	\$ 306	\$	328		
Accruals / changes in estimates	22		18		
Payments	(26)		(16)		
Ending balance	\$ 302	\$	330		
Current portion of ending balance	\$ 90	\$	90		

The amount recorded by the Company for the personal injury liability is based upon the best information currently available. Because of the uncertainty surrounding the ultimate outcome of personal injury claims, it is reasonably possible that future costs to resolve these claims may be different from the recorded amounts. The Company estimates that costs to resolve the liability may range from approximately \$260 million to \$370 million.

Although the final outcome of these personal injury matters cannot be predicted with certainty, it is the opinion of BNSF Railway that none of these items, when finally resolved, will have a material adverse effect on the Company's financial position or liquidity. However, the occurrence of a number of these items in the same period could have a material adverse effect on the results of operations in a particular quarter or fiscal year.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) – (Continued)

### <u>Environmental</u>

BNSF Railway Company is subject to extensive federal, state, and local environmental regulation. The Company's operating procedures include practices to protect the environment from the risks inherent in railroad operations, which frequently involve transporting chemicals and other hazardous materials. Additionally, many of BNSF Railway's land holdings are or have been used for industrial or transportation-related purposes or leased to commercial or industrial companies whose activities may have resulted in discharges onto the property. Under federal (in particular, the Comprehensive Environmental Response, Compensation, and Liability Act) and state statutes, the Company may be held jointly and severally liable for cleanup and enforcement costs associated with a particular site without regard to fault or the legality of the original conduct. The Company participates in the study, cleanup, or both of environmental contamination at approximately 185 sites.

Environmental costs may include, but are not limited to, site investigations, remediation, and restoration. The liability is recorded when the expected loss is both probable and reasonably estimable and is undiscounted due to uncertainty of the timing of future payments. Expense accruals and adjustments are classified as materials and other in the Consolidated Statements of Income.

BNSF Railway estimates the cost of cleanup efforts at its known environmental sites based on experience gained from cleanup efforts at similar sites, estimated percentage to closure ratios, possible remediation work plans, estimates of the costs and likelihood of each possible outcome, historical payment patterns, and benchmark patterns developed from data accumulated from industry and public sources. The Company monitors actual experience against expectations and records adjustments as new events or changes in estimates develop.

The following table summarizes the activity in the Company's accrued obligations for environmental matters (in millions):

	 Three Months Ended March 31,				
	2023		2022		
Beginning balance	\$ 247	\$	251		
Accruals / changes in estimates	1		1		
Payments	(4)		(4)		
Ending balance	\$ 244	\$	248		
Current portion of ending balance	\$ 35	\$	35		

The amount recorded by the Company for the environmental liability is based upon the best information currently available. It has not been reduced by anticipated recoveries from third parties and includes both asserted and unasserted claims. BNSF Railway's total cleanup costs at these sites cannot be predicted with certainty due to various factors, such as the extent of corrective actions that may be required, evolving environmental laws and regulations, advances in environmental technology, the extent of other parties' participation in cleanup efforts, developments in ongoing environmental analyses related to sites determined to be contaminated, and developments in environmental surveys and studies of contaminated sites. Because of the uncertainty surrounding various factors, it is reasonably possible that future costs to settle these claims may be different from the recorded amounts. The Company estimates that costs to settle the liability may range from approximately \$200 million to \$310 million.

Although the final outcome of these environmental matters cannot be predicted with certainty, it is the opinion of BNSF Railway that none of these items, when finally resolved, will have a material adverse effect on the Company's financial position or liquidity. However, the occurrence of a number of these items in the same period could have a material adverse effect on the results of operations in a particular quarter or fiscal year.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) – (Continued)

### **Other Claims and Litigation**

In addition to personal injury and environmental matters, BNSF Railway is a party to a number of other legal actions and claims, governmental proceedings, and private civil suits arising in the ordinary course of business, including those related to disputes and complaints involving certain transportation rates and charges. Some of the legal proceedings include claims for compensatory damages and may, from time to time, include requests for punitive damages or treatment of the claim as a class action. Although the final outcome of these matters cannot be predicted with certainty, it is the opinion of BNSF Railway that none of these items, when finally resolved, will have a material adverse effect on the Company's financial position or liquidity. However, the occurrence of a number of these items in the same period could have a material adverse effect on the results of operations in a particular quarter or fiscal year.

### 6. Employment Benefit Plans

BNSF provides a funded, noncontributory qualified pension plan (BNSF Retirement Plan), which covered most non-union employees through March 31, 2019, and an unfunded non-tax-qualified pension plan (BNSF Supplemental Retirement Plan), which covered certain officers and other employees through March 31, 2019. The benefits under these pension plans are based on years of credited service and the highest consecutive sixty months of compensation for the last ten years of salaried employment with the Company. In 2019, BNSF amended the BNSF Retirement Plan and the BNSF Supplemental Retirement Plan. Non-union employees hired on or after April 1, 2019 are not eligible to participate in these retirement plans and instead receive an additional employer contribution as part of the qualified 401(k) plan based on the employees' age and years of service. Current plan participants are being transitioned away from the retirement plans and upon transition are eligible for the additional employer contribution.

BNSF Railway Company also provides a funded, noncontributory qualified pension plan which covers certain union employees of the former The Atchison, Topeka and Santa Fe Railway Company (Union Plan). The benefits under this pension plan are based on elections made at the time the plan was implemented.

With respect to the funded plans, BNSF's funding policy is to contribute annually not less than the regulatory minimum and not more than the maximum amount deductible for income tax purposes. The BNSF Retirement Plan, the BNSF Supplemental Retirement Plan, and the Union Plan are collectively referred to herein as the Pension Plans.

Components of the net (benefit) cost for the Pension Plans were as follows (in millions):

	-	Pension Benefits Three Months Ended March 31,					
	-		2023		2022		
Service cost		\$	2	\$	4		
Interest cost			21		15		
Expected return on plan assets			(46)		(45)		
Amortization of net (gain) loss			(8)		1		
Net (benefit) cost recognized		\$	(31)	\$	(25)		

Service cost is included in compensation and benefits expense and the other components of net periodic benefit costs are included in other (income) expense, net in the Consolidated Statements of Income.

# 7. Related Party Transactions

BNSF Railway is involved with BNSF and certain of its subsidiaries in related party transactions in the ordinary course of business, which include payments made on each other's behalf and performance of services. Under the terms of a tax allocation agreement with BNSF, BNSF Railway made federal and state income tax payments, net of refunds, of \$530 million and \$347 million during the three-month periods ended March 31, 2023 and 2022, respectively, which are reflected in changes in current assets and liabilities in the Consolidated Statements of Cash Flows. As of March 31, 2023 and December 31, 2022, BNSF Railway had a tax payable to BNSF of \$476 million and \$566 million, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) - (Continued)

North American railroads pay TTX Company (TTX) car hire to use TTX's freight equipment to serve their customers. BNSF Railway owns 17.4 percent of TTX while other North American railroads own the remaining interest. As the Company possesses the ability to exercise significant influence, but not control, over the operating and financial policies of TTX, BNSF Railway applies the equity method of accounting to its investment. The investment in TTX is recorded in other assets in the Consolidated Balance Sheets, and equity income or losses are recorded in materials and other in the Consolidated Statements of Income. The Company's investment in TTX was \$815 million and \$807 million as of March 31, 2023 and December 31, 2022, respectively. The Company incurred car hire expenditures with TTX of \$89 million and \$97 million for the three-month periods ended March 31, 2023 and 2022, respectively.

## 8. Accumulated Other Comprehensive Income

Other comprehensive income refers to revenues, expenses, gains, and losses that under generally accepted accounting principles are included in accumulated other comprehensive income, a component of equity within the Consolidated Balance Sheets, rather than net income on the Consolidated Statements of Income. Under existing accounting standards, other comprehensive income may include, among other things, unrecognized gains and losses and prior service credit related to pension and other postretirement benefit plans.

The following table provides the components of accumulated other comprehensive income (loss) (AOCI) by component (in millions):

	Retir and	sion and ee Health Welfare fit Items	Equity Method Investments		Com	umulated Other prehensive me (Loss)
Balance as of December 31, 2021	\$	356	\$	(3)	\$	353
Other comprehensive income (loss), net before reclassifications				4		4
Amounts reclassified from AOCI:						
Amortization of actuarial (gains) losses <sup>a</sup>		1				1
Balance as of March 31, 2022	\$	357	\$	1	\$	358
Balance as of December 31, 2022	\$	185	\$	9	\$	194
Other comprehensive income (loss), net before reclassifications				(1)		(1)
Amounts reclassified from AOCI:						
Amortization of actuarial (gains) losses <sup>a</sup>		(9)				(9)
Tax expense (benefit)		3		_		3
Balance as of March 31, 2023	\$	179	\$	8	\$	187

<sup>a</sup> This accumulated other comprehensive income component is included in the computation of net periodic pension and retiree health and welfare costs (see Note 6 for additional details on pension costs).

### **Certification by Vice President**

With respect to the quarterly financial statements and related footnotes of BNSF Railway Company and subsidiaries for the period ended March 31, 2023, the undersigned, Candace I. Palmarozzi, Vice President and Controller, hereby certifies that, to her knowledge as of the date hereof, the information contained in such attached financial statements and related footnotes fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 8, 2023

/s/ Candace I. Palmarozzi

Candace I. Palmarozzi Vice President and Controller